



TMK-ARTROM S.A.

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EUID: ROONRC.J28/9/1991; J28/9/31.01.1991
VAT No. RO 1510210/1992
Subscribed and Paid Share Capital: 291.587.538,34 lei

PRESENTATION NOTE

ON THE INCOME AND EXPENSES BUDGET TMK ARTROM CONSOLIDATED FOR THE YEAR 2019

The planning of the economic and financial activity for 2019 is based on the production capacity as well as on the current market conditions for the products that will be sold in the next period.

For the year 2019 it is expected to achieve a turnover of 1682 millions lei and a direct cost of sales in amount of 1216 millions lei.

The gross profit to be achieved in 2019 is in amount of 466 millions lei.

In the year 2019 the production program is 204.000 tons pipes (of which we expect that more than 1/3 to be Premium products) and 60.000 tons billets and bloom.
For the year 2019 it is planned to make investments in value of 12 millions euro with VAT.

CHIEF EXECUTIVE OFFICER
Ing.POPESCU ADRIAN

CHIEF ECONOMICAL AND ACCOUNTANCY OFFICER
Ec.VADUVA CRISTIANA



API:
5CT-0440
5L-0352

LRQA:
ISO 9001
ISO 14001
OHSAS 18001

TUV:
PED/AD-2000 WO/W4/
TRD 100/102
Vd TUV

TMK EUROPEAN DIVISION Cod: FCU-01, Ed. 2 Rev. 3/2017

TUV CPR:
EN 10210-1,2
EN 10255

LR
DNV-GL Rules
RINA

LRQA:
ISO/TS 16949

Budget TMK ARTROM for 2019 Consolidated

№ n/n	Activities		Plan 2019
1	2		3
1.0	Goods, products, work and services sales proceeds	millions lei	1,682
2.0	Cost of goods, products, work and services sold	millions lei	1,216
3.0	Gross profit	millions lei	466
4	Pipe production	to	204,000
5	Billets, bloom production	to	60,000
6	CAPEX	milioane Eur	12