



TMK-ARTROM S.A.

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EUID: ROONRC.J28/9/1991; J28/9/31.01.1991
VAT No. RO 1510210/1992
Subscribed and Paid Share Capital: 291.587.538,34 lei

PRESENTATION NOTE

ON THE INCOME AND EXPENSES BUDGET TMK ARTROM CONSOLIDATED FOR THE YEAR 2020

The planning of the economic and financial activity for 2020 is based on the production capacity as well as on the current market conditions for the products that will be sold in the next period.

For the year 2020 it is expected to achieve a turnover of 1495.8 millions lei and a direct cost of sales in amount of 1153.3 millions lei.

The gross profit to be achieved in 2020 is in amount of 342.5 millions lei.

In the year 2020 the production program is 194.300 tons pipes (of which we expect that more than 1/3 to be Premium products) and 46.000 tons billets and bloom.

For the year 2020 it is planned to make investments in value of 10.6 millions euro with VAT.

CHIEF EXECUTIVE OFFICER
Ing.POPESCU ADRIAN

CHIEF ECONOMICAL AND ACCOUNTANCY OFFICER
Ec.VADUVA CRISTIANA



API:
5CT-0440
5L-0352

LR:
ISO 9001
ISO 14001
ISO 45001

TUV:
PED/AD-2000 W0/W4
TRD 100/102
Vd TUV

TUV CPR:
EN 10210-1,2
EN 10255

LR
DNV-GL Rules
RINA

LR:
IATF 16949

TMK EUROPEAN DIVISION Cod: FCU-01, Ed. 3 Rev. 3/2019

Profit and Loss Budget TMK ARTROM for 2020

Consolidated

Nr n/n	Activities		Plan 2020
1	2		3
1.0	Goods, products, work and services sales proceeds	(millions lei)	1,495.8
2.0	Cost of goods, products, work and services sold	(millions lei)	1,153.3
3.0	Gross profit	(millions lei)	342.5
4	Pipes Production	to	194,300
5	Billets,bloom production	to	46,000
6	CAPEX	(millions eur)	10.6